Applied Artificial Intelligence

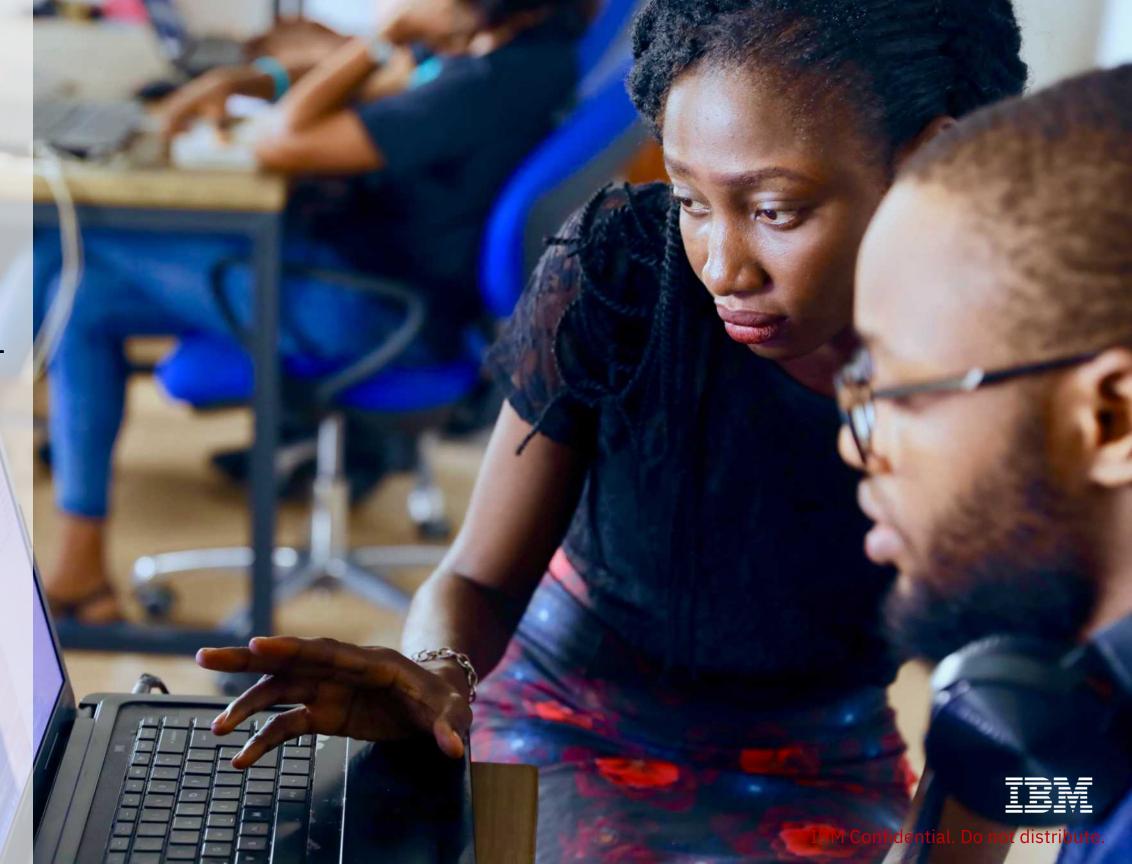
Shobhit Varshney Partner – AI, Data, IoT IBM Services

$N \cdot A \cdot W$

NATIONAL ASSOCIATION OF WHOLESALER-DISTRIBUTORS

Large Company
CEO/COO Roundtable

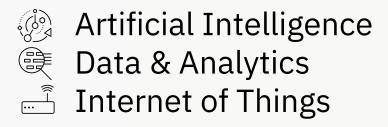
Sep 25-26, 2018

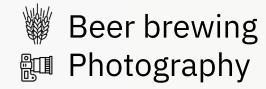




Shobhit Varshney

Partner, IBM Services





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AI in action – Understand, Reason, Learn & Interact

https://www.youtube.com/watch?v=GFZ2IaTVkY8



AI is creating a new partnership between humans and machines that enhances, scales and accelerates human expertise



Understands

Adapt and make sense of data; "read" text, "see" images, and "hear" natural speech with context



Reasons

Interpret information, organize it and offer synthesized answers and rationale for conclusions



Learns

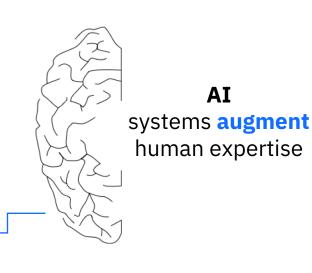
Accumulate data and derive insight at every interaction, continuously improving results



Interacts

With abilities to see, talk and hear, artificial intelligence systems interact with humans in a natural way



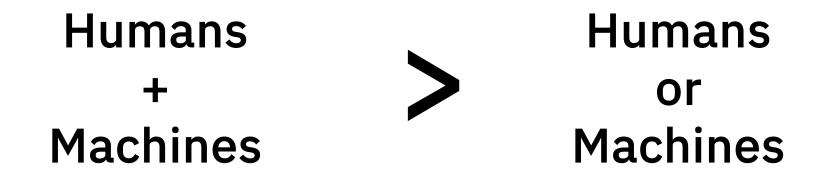


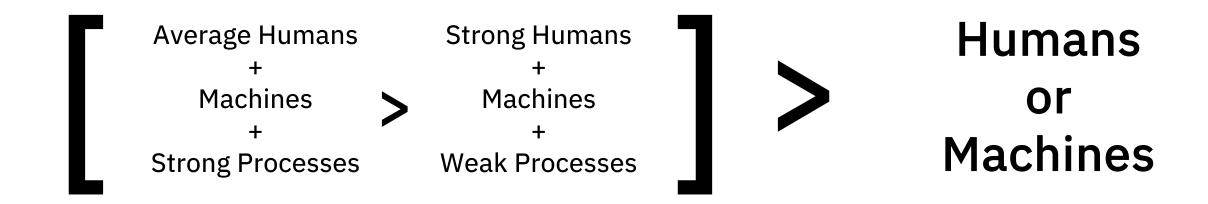
Artificial Intelligence excels at:

Locating Knowledge
Pattern Identification
Natural Language
Self Learning
Eliminate Bias
Endless Capacity



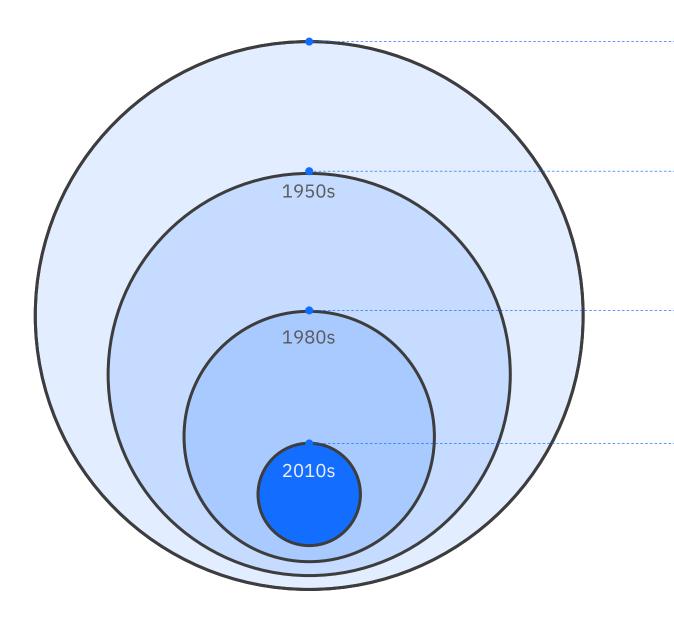
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Evolution of Artificial Intelligence



Traditional Analytics

Program a machine to follow sequence of calculations

Artificial Intelligence

Program a machine to mimic a human through rules

Machine Learning

An AI program that learns with more experience

Deep Learning

Self learns with more data, without explicit programming using a multi-layered neural network



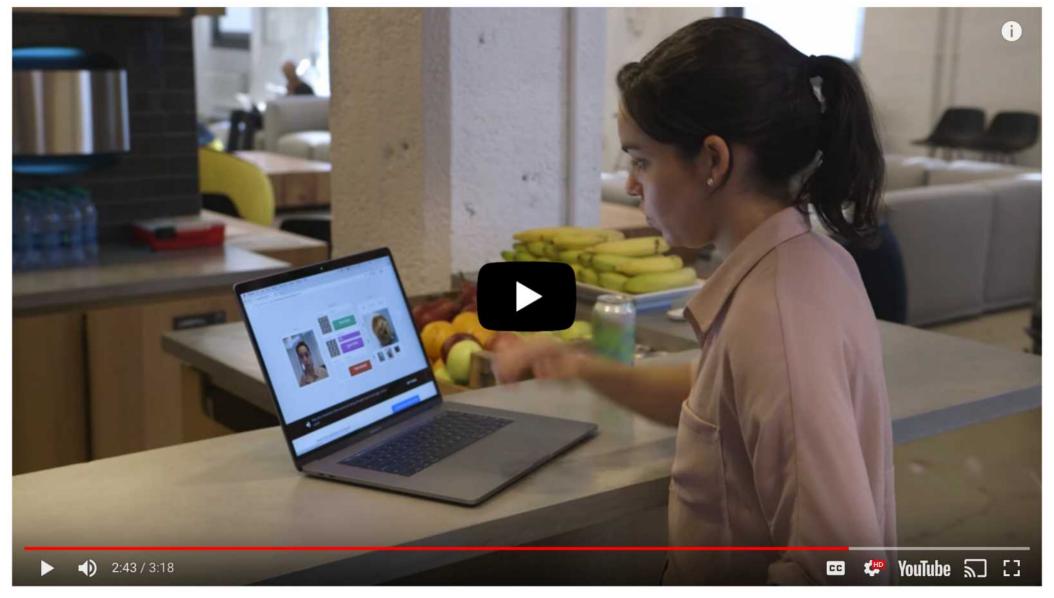
Muffin or Chihuahua?





IBM Services

Training a AI machine to see and learn in under 2 sec...



https://teachablemachine.withgoogle.com/



Enterprises that make cognitive their competitive differentiator need 3 key ingredients

Data as-an-asset

Re-imagine Processes

People
(Talent, Culture
& Change)

The expectations of our jobs have consistently evolved...



Humans have persistently broken the laws governing our jobs



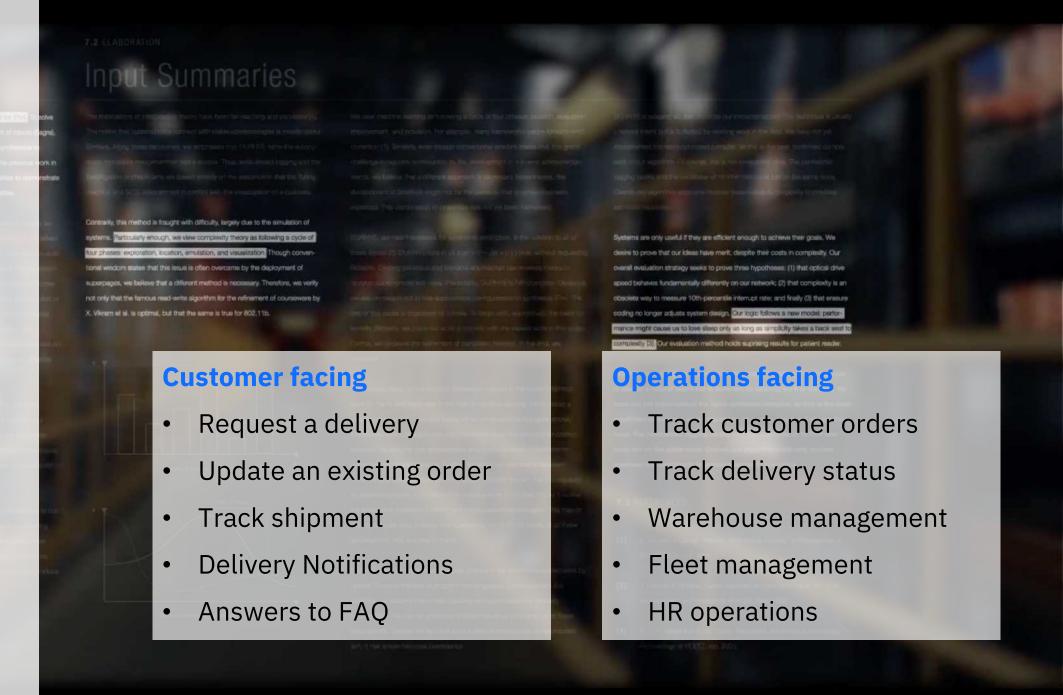
The new professionals... Super Humans with enhanced capabilities



Omniscience

Having complete knowledge, awareness

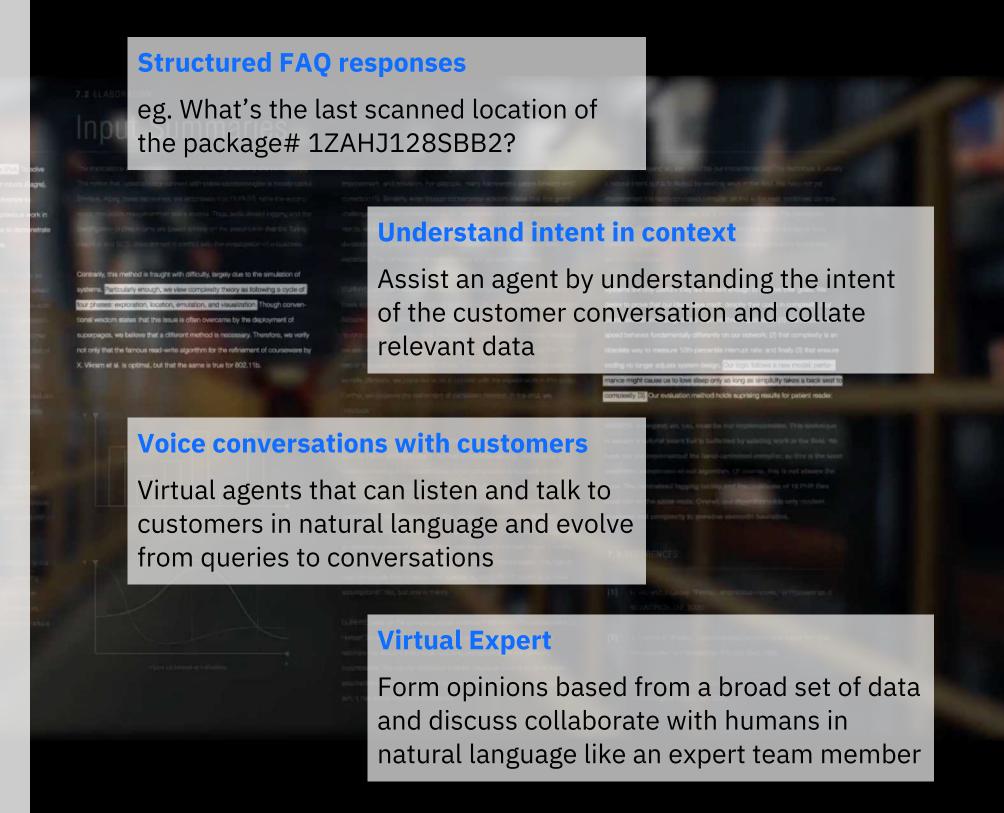
- Intelligent Advisor, Agent assist, Chat bots across Supply Chain
 - 24x7 always-on
 - Cost reduction
 - Optimize workflows to drive efficiency
 - Proactive notifications



Omniscience

Having complete knowledge, awareness

Intelligent Advisor, Agent assist, Chat bots across Supply Chain



AI as a Supply Chain Expert helping the team resolve an issue

https://www.youtube.com/watch?v=JVxYbKLDasY



Clairsentience

Knowing anyone's entire history

Full transparency and traceability throughout the supply chain in minutes



Walmart Blockchain for Food Supply Chain safety

https://www.youtube.com/watch?v=SV0KXBxSoio



Precognition

Perceive future events before the happen

Mitigate supply chain risks, optimize sourcing, pre-empt disruptions



Predicting the impact of Weather on Supply Chain

https://www.youtube.com/watch?v=SblsXaKqRjo



Omnipresence

Being everywhere at once

Optimize routes, asset placement

12 New business for logistics company

Predict demand spikes

4-8% Improvement in forecast accuracy

65M SKU/store combinations predicted weekly



Omnipresence

Being everywhere at once

Glean insights from connected devices across the supply network



KONE machine conversations via IoT

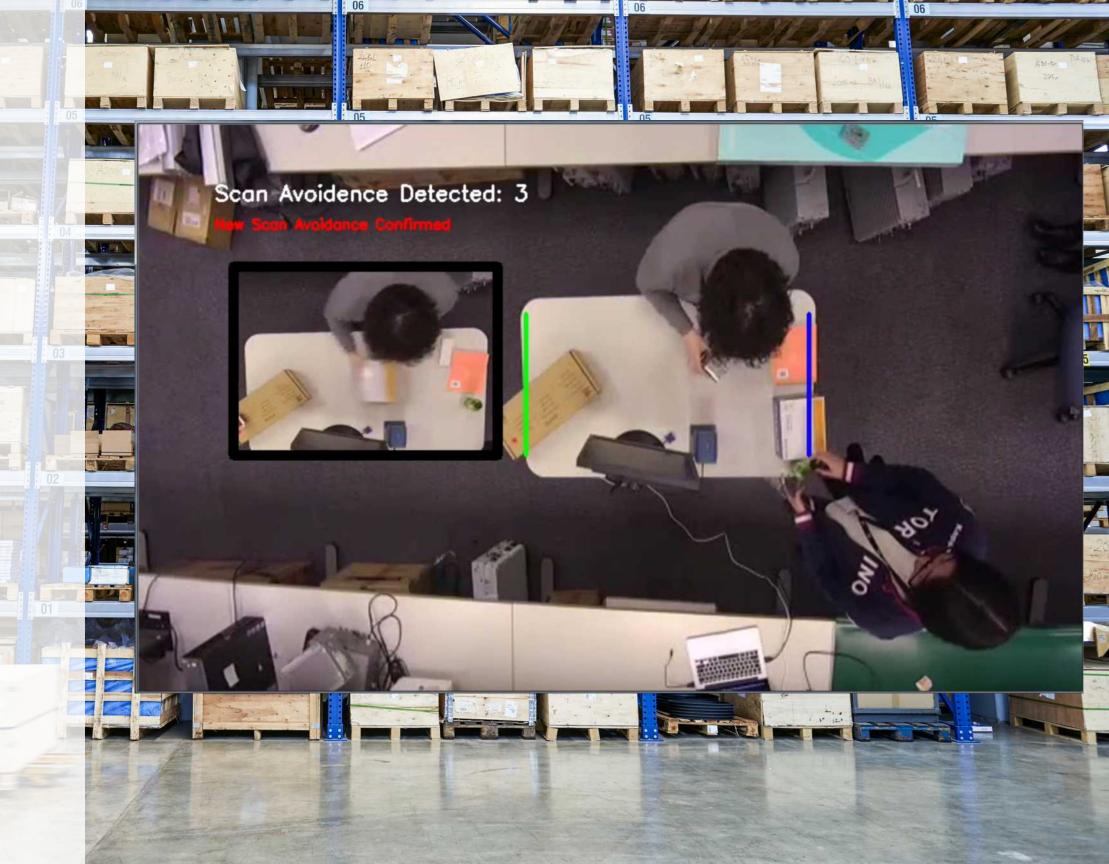
https://www.youtube.com/watch?v=yirWh_RFkKg



Omniperception

See everything everywhere

Fraud detection, compliance, security in distribution center



Omniperception

See everything everywhere

Fault detection, Safety, Predictive Maintenance in Logistics



Omniperception

See everything everywhere

Compare paper and electronic invoices against contracts

200M+

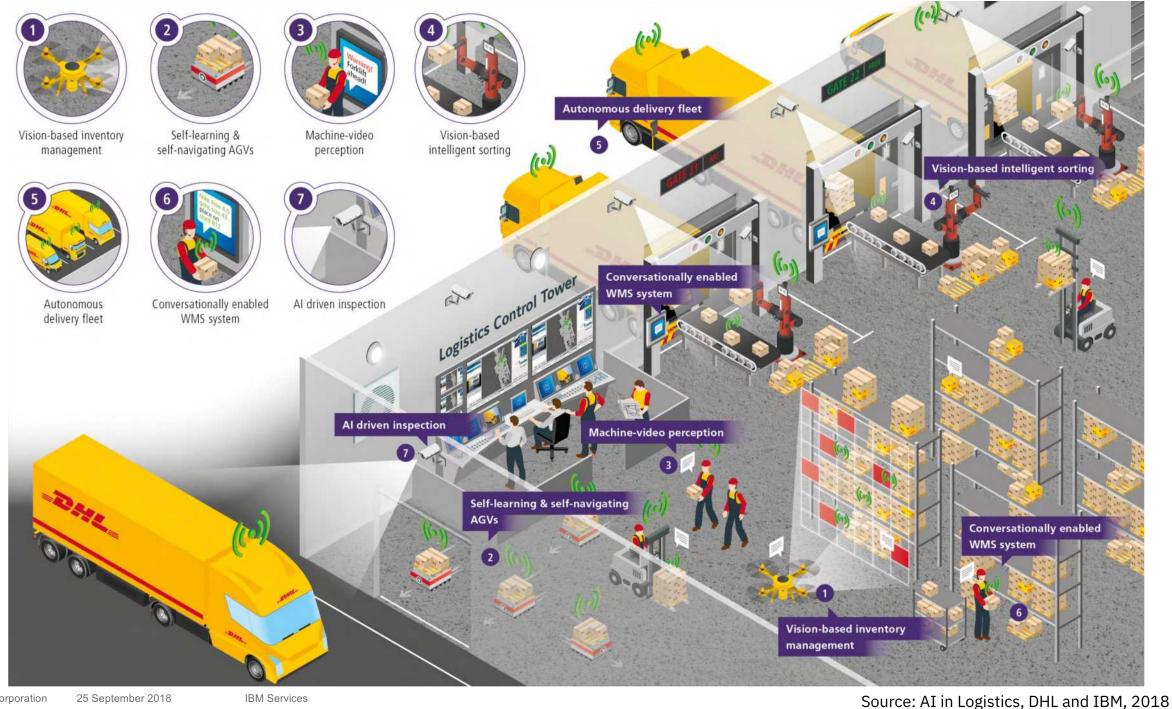
in litigation savings expected

33%

of invoices identified as breaching guidelines



Seeing, Speaking and Thinking Logistics operations





Thank you



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